



CONKLIN[™]

OFFICE FURNITURE

Gratifyingly Green Since 1981

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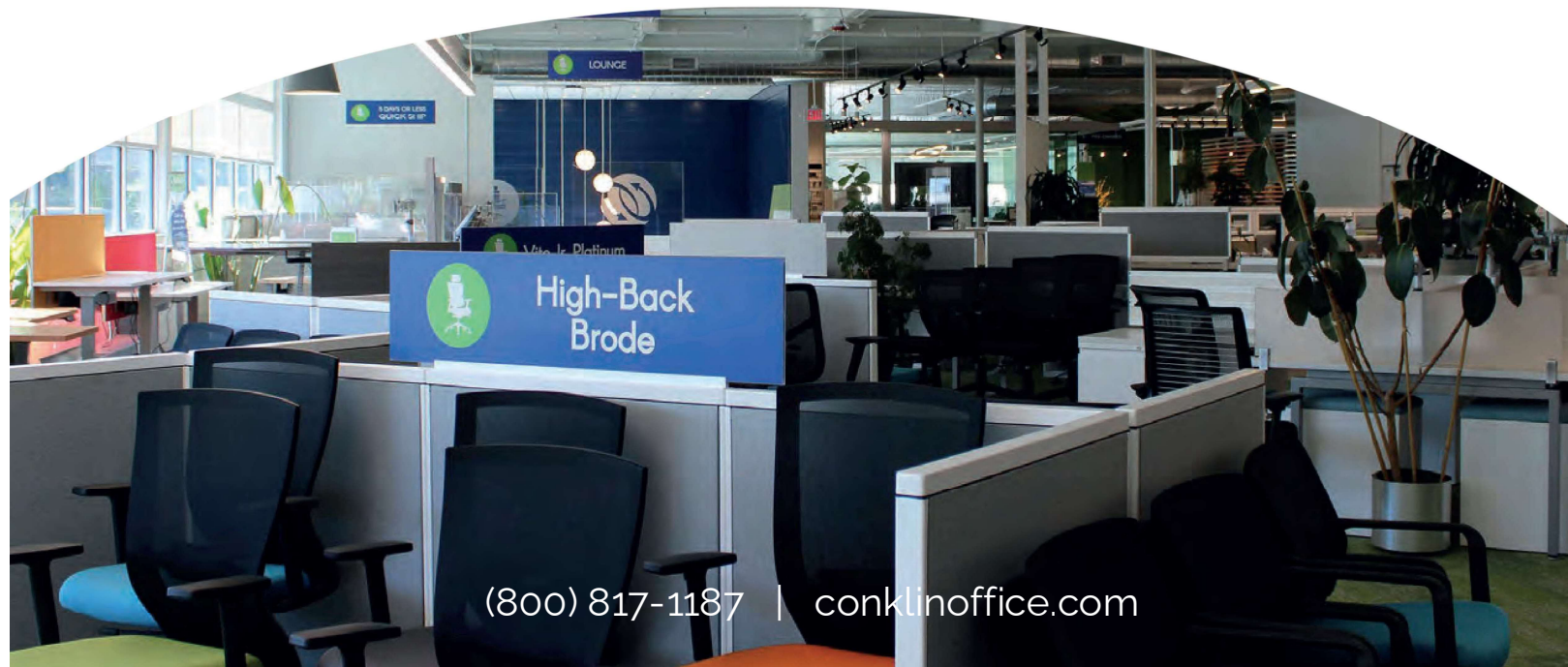
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Special Section:

A look into the people and the process behind our Eco-Reconditioning™ & Eco-Remanufacturing™ workshops





We started off as an office supply company in 1981. We've come a long way since then, establishing Conklin as a national pioneer in office furniture recycling and refurbishing.

After coming under the management of the Arnold family 40 years ago, we made it our mission to make meaningful decisions today that impact tomorrow. "What goes around comes around," that's our motto.

Facility managers, business owners, and decision-makers have the unique opportunity to join in these efforts through the use of pre-owned, Eco-Reconditioned™ and Eco-Remanufactured™ office furniture. Together, our customers are given the chance to conserve natural resources, minimize waste, and maximize their investment.

We are passionate about all things furniture! Whether you're looking to furnish your home office or an entire building, Conklin Office can provide the inventory, services, and support to meet all of your needs.



*Francis and Rosemary Arnold,
Owners of Conklin Office*

The Circular Economy



The circular economy is a systems solution framework that tackles global challenges like climate change, biodiversity loss, waste, and pollution.

It is a sustainable economic system where no material is left unaccounted for and all consumption is offset. Methods of reuse, repair, refurbishment, remanufacturing, and recycling are employed to create a closed-loop system.

The circular economy is based on three principles, driven by design:

- Eliminate waste and pollution
- Circulate products and materials (at their highest value)
- Regenerate nature

A circular economy decouples economic activity from the consumption of finite resources. It is a resilient system that is good for business, people and the environment.

At Conklin Office Furniture, we find countless opportunities to repurpose parts and materials, ensuring all resources are reused or recycled. Learn all about our sustainable solutions on page 23.

Eco-Reconditioned™



Eco-Reconditioned™ furniture offers:

- Huge Savings
- Broad Variety
- Convenience
- Sustainability
- 3-Year Warranty

Modernizing your office shouldn't cost a fortune. Our Eco-Reconditioned™ furniture offers the greatest value, providing high-end options for a fraction of the price. You'll save as much as 80% on top brands like Herman Miller, Knoll, Steelcase, Haworth, and more.

We use environmentally conscious processes to professionally touch up surfaces, remove stains, buff out scratches, and smooth out dents. When you buy Eco-Reconditioned™, you help prevent parts and materials from ending up in the landfill. You give these perfectly good resources *a second life.*

Eco-Reconditioned™



Eco-Remanufactured™



Eco-Remanufactured™ by Conklin empowers you to design your ideal space while ensuring sustainability by giving products *a new life*. After buying liquidated office furniture from across the country, our workshops give your furniture a complete makeover.

We specialize in remanufacturing Steelcase Avenir™ and Steelcase Answer™, but have the capabilities to remanufacture a wide variety of products. We start by stripping, cleaning, and refinishing surfaces as necessary. We'll also repaint worn out exteriors using eco-conscious powder coating processes. Our upholstery departments use the most sustainable fabrics to reupholster chairs, panels, and screens as needed.

Eco-Remanufactured™ furniture offers:

- Customizable Options
- Flexible Sizing
- Opportunity for Reuse
- Quick Turnaround
- Limited Lifetime Warranty

Eco-Remanufactured™





Work of Art

A glimpse into our
workshops and services









Powder Coating

For more than a decade, Conklin Office Furniture has offered powder coating for resurfacing pre-owned office furniture.

The "powder" in powder coating is comprised of finely ground particles of pigment and resin. The charged powder particles are sprayed onto the electrically grounded surfaces while heated in a curing process where they adhere. This process makes used office furniture look and feel like new with a hard, durable surface that will last for years.

Powder coating is the most environmentally sound method used to paint office furniture. Liquid finishes contain solvents that have pollutants known as volatile organic compounds (VOC's). VOC's have been linked to ozone

depletion and global climate concerns, as well as directly polluting the air we breathe. Powder coating contains no solvents and releases negligible amounts of VOC's into the atmosphere. With no inorganic compounds in the material, off-gassing won't occur once the furniture is installed in your office space. In addition, powder overspray that does not adhere to the furniture can be retrieved and reused, greatly decreasing the level of waste.

By eliminating the release of toxins in our furniture restoration process, Conklin saves money on pollution control systems, which in turn transforms into savings for our customers. The powder coating process is just another way Conklin Office Furniture is striving to be a leader in quality office furniture refurbishing.

A photograph of a worker in a factory setting. The worker is wearing a black tank top, khaki shorts, a cap, and work boots. He is leaning over a long, narrow conveyor belt or work surface, handling a large, flat sheet of material. In the background, there are stacks of wood on pallets, industrial machinery, and a large white machine with a curved duct. The scene is well-lit, suggesting an indoor industrial environment.

Laminate

At Conklin Office Furniture, our laminate department can restore and upgrade the appearance of existing used office furniture or build custom surfaces for the most detailed design specifications. Our focus is to produce a quality final product that will give you years of functional, stylish, and cost-effective service. Many preowned office furniture tops that come through our warehouse have the laminate stripped and recovered to give them a fresh, updated look.

We offer worksurface selections made from 100% post-consumer recycled materials, and our adhesive is Greenguard Certified.

We work with clients to help them pick the best surface option from our enormous library of samples, including options from Nevemar, Wilsonart, Pionite, and Formica. We'll help ensure you find the best surface option that compliments your existing office furniture, interior design needs, or building parameters.

With our custom laminate options, you'll find huge savings compared to new office furniture without compromising on quality! We're confident in the look, durability, and workmanship of our products. If you are not completely satisfied, we's always work with you to find the perfect solution!



Chair Reupholstery

For our customers, reupholstery of desk chairs and other office seating gives you the opportunity to completely revamp look of your business environment. Browse new fabrics from Conklin's extensive offerings, or provide one of your own choosing. We currently offer over 100 grade 1 fabrics made of 100% recycled content. Our vast selection of chair and seating fabrics include CF Stinson, Burch Fabrics, Absecon, and Douglas.

During the furniture reupholstery process, many factors are analyzed to be sure chairs and seating meet Conklin's high standards of quality. We inspect every part including the frame, springs, padding, fasteners, pneumatic adjustments, wheels/casters and overall structural integrity.




AVENIR PANEL LINE

Panel Reupholstery

Our other reupholstery department rehabilitates the panels and screens used to make up cubicles, workstations, and partitions. Throughout the reupholstery process, the trim is removed and repainted with your color of choice. The panels are stripped of their textiles and replaced with your selected fabric.

We specialize in Eco-Remanufactured™ Steelcase Avenir® and Steelcase Answer® cubicles. However, we are able to refurbish panels from many other manufacturers as well. Some of our current panel fabric providers include: CF Stinson, Guilford of Maine, and Burch Fabrics.

Wood Finishing



Conklin Office Furniture has been refinishing wood and improving the quality of desks, tables, and chairs we sell ever since we began our journey into furniture refurbishing. Our in-house craftsmen possess the skill, patience, and eye for detail that's needed to revitalize a faded piece of office furniture into "like new" condition.

Our wood finishing department completes a wide range of work on our products before they are shipped to our customers. They complete jobs of all shapes and sizes; from basic touch-ups on table legs, chair arms, and trim, to complete stripping and refinishing of conference room furniture, executive chairs, or similar pieces. They work on private office furniture, conference tables, bookcases, and wood-framed seating, as well as any unique wood office furniture that Conklin acquires.

Whether you are purchasing all new business furniture, planning your office interior design, or just trying to match existing woodwork, Conklin can make worn out wooden desks, chairs, and tables look showroom-new once again. If you have any questions about office furniture restoration using our wood refinishing services, please give our experts a call for more information.



Design

Creating the perfect office layout is complex, but we're here to help! Our in-house design team can develop a comprehensive plan that best utilizes your office's floor space, traffic flow, lighting, and all other spatial considerations. Utilizing the 3-D architectural design tool AutoCAD, our designers work to create office environments with the highest levels of functionality, ergonomics, and aesthetics. We have highly-experienced professionals on staff to assist you with any kind of project; from arranging your newly purchased office furniture, to selecting paint and fabric for an entire furniture refurbishing project. Regardless of the scope or budget of the project, our design team will work closely with you to fully understand your business's needs and strive to meet them.



Installation

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e install nationwide! For small to mid-sized installations, we use our internal moving crew. For large installations, we contract professional grade installation groups that we've developed solid, long standing relationships with over many years of service.

A photograph of an office cubicle. The cubicle is made of light-colored fabric panels. On the desk, there is a computer monitor, a keyboard, and a mouse. The cubicle wall is decorated with various items: a calendar for 2010, several photographs, and sticky notes. A small white and green stuffed animal is sitting on the desk. The background shows other cubicles and office chairs, suggesting a typical office environment.

Liquidation

Conklin Office Furniture has over 40 years of experience providing furniture liquidation solutions for companies of all sizes across the country. Whether moving, downsizing, restructuring, or upgrading, Conklin will work tirelessly to construct a quick and creative buyback solution that benefits all parties.

Perfect Partners



The Conklin Team outside our headquarters at in Holyoke, Massachusetts.

Empowering The Local Economy

Conklin Office Furniture is helping drive Holyoke's economic revitalization. Employing roughly 60 people, we are one of the city's largest employers.

We are excited to see the changes happening to the city over our years in business. Our neighborhood has undergone major regrowth as a creative district for art studios, galleries, and start-up companies.

It's all in conjunction with the city's larger effort to transform Holyoke's economy through major public works projects like a new train station and transportation hub (connecting us to Boston, Hartford, New Haven, New York City, and Washington D.C.) and the restoration of the city's canal system with new brick walkways, streetlamps, and park benches.

It's that kind of forward-thinking approach that makes the City of Holyoke and Conklin Office Furniture the perfect partners.

Sustainability at Conklin



Conklin Office Furniture has established ourselves as a national pioneer in office furniture recycling and refurbishing. For over 40 years, we've worked to enable a circular economy where no material is left unaccounted for, all energy consumption is balanced, and all carbon emissions are offset. Together, we can ensure a sustainable economy and planet for years to come.

Some of Conklin's sustainable solutions include:

- Continuous options for reuse of office furniture, parts, and materials
- Top grade fabrics made from 100% recycled content
- Work surfaces fabricated from 100% post-consumer recycled materials
- Long-lasting powder coating that reduces air pollutants and reduces waste
- 300k square feet of office, manufacturing and warehouse space that houses 2,600 solar panels and generates nearly 900KWh of clean electricity every year.



CONKLIN[™]
OFFICE FURNITURE

Let's Connect!



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